



Quote on GBC's Top School Laminator the Ultima 65

Ultima 65 Regular Price	= \$2,455.00
ABC School Discount	= -860.00
Laminator Price	= \$1,595.00
*Preferred Customer Package	= <u>385.00</u>
Total School Price	= \$1,980.00



*The preferred customer package is your greatest value for trouble free startup and smooth operation. It will pay for itself many times over by avoiding costly operating errors because, (1) you are instructed by a GBC factory-trained representative, (2) you have on-going technical assistance by phone, and (3) you receive preferred, discounted on-site service rates.

	<u>Value</u>
• Shipping & Handling	\$135.00
• Inside delivery, uncrating & machine setup	\$ 50.00
• Laminator cleaning kit & training video	\$ 30.00
• 2 hours of hands-on training for staff and teachers	\$170.00 (plus travel time)
• Telephone access to our technical assistance people	Worth \$20.00 per call
• Entitled to preferred customer response & discounted service rates	As much as 36% off regular zone charges

This is over \$500.00 in real value we are offering for \$385.00 at the time of machine purchase only.

NOTE: For 20 years, Adams Business Center has been and still is the only authorized distributor/ service center in the mid-South for GBC products. Only Adams Business Center can provide this added value offer.